



NEWS RELEASE

For immediate publication

DiGi records solid growth and strengthens internet foothold in 2011

Poised for stronger delivery of 'Internet For All' mission

Shah Alam, 19 January 2012: Steady mobile data revenue growth fueled DiGi.Com Berhad to a strong finish in 2011, with mobile data revenue exceeding 30% of the Group's overall service revenues in the fourth quarter of 2011.

The Group sustained top line growth across 2011 with revenue for the year improving by 10.3% to RM6.0 billion, while EBITDA was RM2.8 billion, at a margin of 46.4%.

Revenue growth for the year was driven by an enlarged customer base of 9.9 million, higher voice and data usage, and increased take-up of bundled offerings of smartphones and devices.

DiGi's Chief Executive Officer Henrik Clausen said, "Our *Internet for All* proposition continues to spur mobile data usage driven by new data-light and tablet plans, an attractive device portfolio, and reenergized and expanded customer touch-points. We are pleased to be gaining good traction as the smarter choice for mobile internet, as seen from increased data penetration amongst our customers. We now have 5.2 million active mobile internet users."

For the year under review, DiGi stepped up its capex investment to RM610 million from the projected RM550 million to accelerate site roll-outs and increase capacity. DiGi also grew operating cashflow to RM2.2 billion.

"As part of our commitment to continue delivering best in class mobile internet services, we have started putting in place a brand-new, LTE-ready network which will enable us to continue delivering a robust mobile internet usage experience at fibre-like speeds to more Malaysians. In addition, we remain committed to exploring industry collaboration aimed at further reducing network operating costs, and to drive improvements in our network quality and coverage," Clausen added.

DiGi will pay a fourth interim tax exempt dividend of 6.5 sen per ordinary share for the financial year ended 31 December 2011.

About DiGi

DiGi provides mobile voice and internet services. It is committed to driving Malaysia's growth by building a mobile internet environment that enables true connectivity, creates socio-economic development, and helps businesses grow. DiGi continues to be a game-changer for the Malaysian telecommunications industry, with a solid history of product and service innovation, and is a leader in driving progressive and responsible business practices. Listed on Bursa Malaysia, it is part of global telecommunications provider Telenor Group. For more information about DiGi, please visit www.digi.com.my.

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